

## **Boston Trust SMID Cap Fund**

Quarterly Fact Sheet March 31, 2021

# **FUND FACTS**

Ticker Symbol	BTSMX
CUSIP	101156883
Total Net Assets (US mil)	\$463.5
NAV	\$21.19
Fund Inception Date	November 30, 2011
Benchmark	Russell 2500 <sup>™</sup> Index <sup>1</sup>
Availability	Open to new investors
Expense Ratio	0.95% <sup>2</sup>
Net Expense Ratio	0.75% <sup>2</sup>
Annual Portfolio Turnover	24.08% <sup>3</sup>
Minimum Initial Investment	\$1,000,000
Minimum Additional Investme	ent \$1,000
Sales Load	None
Dividends	Declared and paid annually

#### **INVESTMENT OBJECTIVE & STRATEGY**

The Fund seeks long-term capital growth through an actively managed portfolio of stocks of small and middle capitalization ("smid cap") companies. The Fund's investment process focuses on security selection and portfolio construction. The Adviser's goal is to construct a diversified portfolio of reasonably valued stocks of higher quality companies.

#### **Security Selection**

The Adviser uses both quantitative methods and qualitative analysis to identify companies of higher financial quality relative to the market. The Adviser's assessment of quality includes a comprehensive review of financial statements and their footnotes, focusing on a company's profitability and cash generation, stability, balance sheet sustainability, growth, and earnings quality. The Adviser targets firms with sustainable business models, including a strong competitive position, favoring market leaders with distinct products or services, whose stocks trade at a reasonable valuation.

#### **Portfolio Construction**

The Fund's investments, in aggregate, possess portfolio characteristics the Adviser judges to be superior to those of the SMID cap market. The Fund is broadly diversified across economic sectors with weightings generally comparable to the Russell 2500<sup>™</sup> Index.

#### **Environmental, Social, and Governance Guidelines**

The Fund evaluates financially material ESG factors as part of the investment decision-making process, considering a range of impacts they may have on future revenues, expenses, assets, liabilities, and overall risk. The Fund also utilizes active ownership to encourage more sustainable business policies and practices and greater ESG transparency. Active ownership strategies include proxy voting, dialogue with company management and sponsorship of shareholder resolutions, and public policy advocacy.

#### FUND PERFORMANCE as of March 31, 2021 1 3 5 Since 3 Months Years Year Years Inception BTSMX 10.19% 59.96% 12.44% 14.14% 12.43% Russell 2500<sup>™</sup> 10.93% 89.40% 15.34% 15.93% 14.48%

Performance data for three years and longer is annualized. Performance represents Fund shares indicated at net asset value (NAV). Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and NAV will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The index returns reflect neither the deduction of fees and expenses associated with a mutual fund nor the impact of taxes. Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and NAV will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. The index returns reflect neither the deduction of fees and expenses associated with a mutual fund nor the impact of taxes. Performance data quoted represents past performance; past performance does not guarantee future results. The investment return and NAV will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Future performance may be lower or higher than the performance quoted. To obtain performance information current to the most recent month end, please call 1-800-282-8782.

## **CALENDAR YEAR PERFORMANCE**

	2012	2013	2014	2015	2016	2017	2018	2019	2020
BTMSX	10.97%	30.67%	4.14%	-2.46%	20.16%	18.39%	-5.62%	26.74%	8.26%
Russell 2500™	17.88%	36.83%	7.07%	-2.90%	17.59%	16.81%	-10.00%	27.77%	19.99%

Performance data quoted represents past performance; past performance does not guarantee future results.

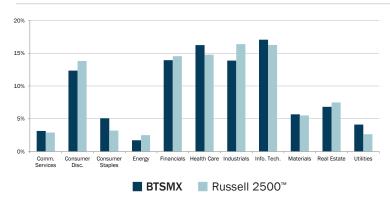
#### **PORTFOLIO CHARACTERISTICS**

of profitability, growth, risk, and valuation	BTSMX	Russell 2500 <sup>™</sup>
Return on Invested Capital (5 yrs)	15.4%	0.0%
Return on Equity (5 yrs)	20.8%	5.9%
ROIC Variability <sup>4</sup> (5 yrs)	0.3	0.5
Sales Variability <sup>4</sup> (5 yrs)	2.8	4.2
Weighted Avg. Market Cap. (Bil)	\$10.0	\$7.0
Debt/EBITDA	1.8	5.0
Sales per Share Growth (5 yrs)	6.8%	6.7%
Earnings per Share Growth (5 yrs)	10.1%	11.9%
Price/Earnings (GAAP) Ratio <sup>4</sup> (TTM)	31x	-755x
Price/Earnings (Operating) Ratio <sup>4</sup> (TTM)	24x	82x
Free Cash Flow Yield <sup>4</sup> (5 Yrs)	5.0%	3.0%

#### **TOP 10 HOLDINGS**

Company	Ticker	Weight
Medpace	MEDP	2.3%
Williams Sonoma	WSM	2.3%
Waters	WAT	2.2%
M & T Bank	MTB	2.1%
Cooper	C00	2.0%
Citrix Systems	CTXS	1.9%
Hill-Rom	HRC	1.9%
Aspen Technology	AZPN	1.9%
Interpublic Group	IPG	1.9%
SEI Investment	SEIC	1.9%
Total		20.5%

## SECTOR ALLOCATION



#### **PORTFOLIO MANAGEMENT**

Lead Portfolio Manager	Kenneth Scott, CFA
Portfolio Managers	Leanne Moore
	Richard Q. Williams, CFA

# **ABOUT THE ADVISER**

Boston Trust Walden Inc. (the "Adviser") is the investment adviser of the Fund and a wholly-owned subsidiary of Boston Trust Walden Company ("Boston Trust Walden"), a Massachusetts chartered bank and trust company. Boston Trust Walden is an independent, employee-owned firm providing investment management services to institutional investors and private wealth clients. Boston Trust Walden manages approximately \$12.5 billion in assets and employs a staff of 73, including 36 investment professionals averaging 13 years with the firm and 23 years in the industry.

## **FUND RISKS**

Equity securities (stocks) are generally more volatile and carry more risk than fixed income securities (bonds) and money market investments. The net asset value per share of this Fund will fluctuate as the value of the securities in the portfolio changes. Common stocks, and funds investing in common stocks, generally provide greater returns over long time periods than fixed income securities. The Fund is comprised primarily of equity securities and is subject to market risk. Stocks may decline due to general market and economic conditions or due to company specific circumstances. The Fund is comprised of small-mid capitalization ("SMID cap") stocks. SMID cap stocks typically carry additional risk, since smaller companies generally have a higher risk of failure, and historically have experienced a greater degree of volatility.

# **ADDITIONAL DISCLOSURES**

Weights are subject to change. Please visit www.bostontrustwalden.com for a complete fund portfolio holdings list. <sup>1</sup>The Fund's performance is measured against the Russell 2500<sup>™</sup> Index, which is a subset of the Russell 3000<sup>®</sup> Index. It includes approximately 2500 of the smallest securities based on a combination of their market cap and current index membership. <sup>2</sup> Reflects the expense ratio as reported in the prospectus dated May 1, 2020. The Fund has no sales charge and the gross expense ratio is 0.95% and the net expense ratio is 0.75%, due to expense reimbursement. The Fund's Advisor has contractually agreed to limit fees and waive certain expenses through May 1, 2021. <sup>3</sup> Reflects the annual portfolio turnover as reported in the prospectus dated May 1, 2020. <sup>4</sup> Definitions: Sales and ROIC (Return on Invested Capital) Variability measure fluctuations in the respective metrics of the Fund or benchmark companies during a given period. Price/Earnings Ratio measures a company's current share price compared to its per-share earnings. Free Cash Flow Yield excludes the financials sector.

Please read the statutory prospectus or summary prospectus carefully before investing. An investor should consider the Fund's investment objectives, risks, and charges and expenses carefully before investing or sending money. This and other important information about the investment management company can be found in the Fund's prospectus or summary prospectus. To obtain a statutory prospectus or summary prospectus, please call 1-800-282-8782.

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